

STAT

Dear Ed:

This letter is being sent to you and  
[redacted] To avoid classifica-  
tion, it has been kept vague in  
certain areas which we hope has  
not resulted in any confusion.

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Our intent is to propose a plan  
containing benefits to both parties  
that are not available to either if  
left to their individual resources.  
The principal advantage to you is  
that you will be subjecting the  
equivalent of a prototype viewer  
for evaluation which should be more  
meaningful than testing individual  
pieces or subassemblies. If this  
concept of a "cooperative" program  
presents sticky problems you would  
prefer we discuss with your manage-  
ment personnel, please don't hesitate  
to advise me.

Vic

FILE  
02157  
945

[REDACTED] STAT

[REDACTED] STAT

In Reply Refer to: T7150-69-56

10 April 1969

[REDACTED] STAT

Subject: [REDACTED] Advanced Rear Projection Screening Viewer STAT

Dear [REDACTED] STAT

As a result of recent conversations, we have prepared the following plan for your consideration which we believe recognizes most of the constraints imposed on each of us and offers a compromise solution that is mutually beneficial. Since neither organization appears to have sufficient funding for an operational test and evaluation program of an "advanced" rear projection screening viewer on an independent basis, we suggest a pooling of resources to provide a viewer containing the latest state-of-the-art continuously variable zoom lens and xenon illumination system. We suggest you consider the following:

- o Procurement by the Air Force of the NOD-100 screening viewer [REDACTED] now available at our [REDACTED] This is the configuration evaluated by RADC and SAC personnel and described in Report No. RADC-TR-67-533. The price of this unit shipped in place is approximately [REDACTED] Would it be possible to accomplish this step before the end of FY '69? STAT  
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- o Procurement by the Air Force of the modifications previously specified and negotiated as a part of contract [REDACTED] in the amount of [REDACTED] which was STAT

To: [redacted]  
Subject: [redacted] Advanced Rear Projection Screening Viewer

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signed by [redacted] but was not executed by RADC since STAT  
funding was withdrawn. The price for these modifications  
(less any changes to the condenser assembly not required  
under the plan being proposed) is approximately [redacted] STAT  
based on a cost-type contract due to the developmental  
nature of the modification to be made. We hope this  
could be accomplished as soon as FY '70 funding is  
released.

- o Supplement and reorient the funds provided by the NOD-110 contract to procure an operational test and evaluation program on a cost-type basis to be scheduled in FY '70, nine months after receipt of Air Force funds covering the basic modifications discussed above. By investing in an OT&E program, we believe you can accomplish your objectives without becoming contractually involved in the ownership of hardware. We recognize the need to negotiate mutually acceptable specifications completely defining the requirements of the unit to be subjected to OT&E, but basically the unit would be modified to include a new 3X to 50X zoom lens and xenon illumination system meeting your latest requirements. The objectives and duration of the OT&E period in Washington could be established in a joint meeting with the Air Force. At the conclusion of this evaluation, we assume the unit would be shipped to Offutt Air Force Base for additional testing by SAC operational personnel.

We appreciate the difficulties involved in programs of this type bridging organizational lines, and we are prepared to discuss any reasonable alternatives that recognize the magnitude of our previous investment

To: [redacted]  
Subject: [redacted] Advanced Rear Projection Screening  
Viewer

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and our commitment not to sustain additional financial risk in modifying the viewer beyond its present configuration. Please call me when you have had an opportunity to consider the proposed plan. Thank you for your consideration.



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HVB:sd

cc: [redacted]

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